



## Foreign Direct Investment Consultant/Managing Consultant

FDI Center is a leading advisory firm in the field of foreign direct investment. We specialize in the attraction of FDI by investment promotion agencies, other government agencies, special economic zones and industrial parks from all parts of the world.

We work with countries, regions, cities and private-sector organizations from around the world to develop and implement successful strategies and approaches for attracting and retaining foreign investment. We focus on the practical aspects of FDI attraction that directly impact our clients' day-to-day activities and performance – not on theory or policy. More information about our services is available on our website: [www.fdi-center.com](http://www.fdi-center.com).

We are looking for a Foreign Direct Investment Consultant/Managing Consultant to help deliver a growing number of new client projects and contribute to the development of our company.

### Responsibilities:

- Analyze industry trends to determine implications for foreign direct investment activity.
- Research investment drivers and location requirements in different sectors.
- Assess the potential of different sectors and markets as sources of foreign direct investment.
- Evaluate the suitability and attractiveness of locations for different types of investment and benchmark them with competitors.
- Support the development of strategies for foreign investment attraction, facilitation and aftercare.
- Help to enhance the organizational structure and capabilities of our clients.
- Work directly with clients and manage projects (or parts of projects) independently.
- Prepare presentations and reports for client projects.
- Support the development of internal processes, methodologies, templates and tools for FDI Center.
- Contribute to or prepare presentations, articles, white papers and training materials.
- Represent FDI Center at relevant events and conferences internationally.
- Contribute to marketing and business development (e.g. proposals, seminars, webinars, social media).

### Capabilities:

- Ability to quickly analyze and understand FDI patterns and drivers in a diverse range of sectors.
- Capacity to break down complex relationships (e.g. organizational structures, industry supply chains) and describe these succinctly in presentations or reports.
- Proven research skills (including industry research and primary research through interviews).
- Excellent writing and presentation skills (public speaking experience would be ideal).
- Intense customer orientation and dedication to client satisfaction and results.
- At ease working with individuals from diverse cultures and backgrounds.
- Flexibility and ability to work on different projects simultaneously.
- Business orientation and ability to develop long term client relationships and commercial partnerships.
- Complete business fluency in English and at least one other language (written and spoken).



#### Experience:

- At least five years of work experience (eight for managing consultant role).
- Practical experience of foreign direct investment gained through working with an investment promotion agency, industrial park, special economic zone or similar organization.
- Alternatively, experience working on foreign investment projects with a corporation or consulting firm.

#### Location, remuneration and contact:

The candidate will ideally be based in or willing to move to Berlin, where FDI Center is headquartered. However, we will also consider candidates based in other major international cities.

We offer extremely flexible working conditions, including the possibility of working from home. The position involves international travel.

The remuneration package is based on experience and will include a competitive salary and performance-related bonuses with significant opportunities for growth.

Please send your CV and cover letter including salary expectations to Andreas Dressler, Managing Director at [ad@fdi-center.com](mailto:ad@fdi-center.com). Please do not call – we will respond to all applications in due time.